

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 11 held on Monday 10th July, 2023

CTC LEAF: 42,085 packages of Current Season & 425 packages of Old Season teas on offer continued to meet with a strong demand.

BROKENS: All good Brokens once again met with a strong demand and were dearer following competition. Other varieties were also a good market and were mostly firm to dearer. BLF teas saw more interest but were easier with quite fair withdrawals.

FANNINGS: Good Fannings were again a strong market and appreciated in value following quality. Other varieties also elicited good interest and were mostly firm to slightly dearer. BLF teas saw more interest but were easier with quite fair withdrawals.

CTC DUST: 12,634 packages of Current Season & 64 packages of Old Season teas on offer met with

good demand. Good liquoring Dusts sold well but Tk.2 to Tk.5/- below last levels. Mediums were firm with last level prices, Plain and BLF had some withdrawals and sold Tk.5/- to Tk.8/- lower than last levels. Blenders lent strong support with Loose tea buyers being selective.

COMMENTS: This sale was held after a gap of one week owing to Eid-ul-Azha holidays which witnessed more widespread enquiry. Blenders continued to lend strong support with more participation from the Loose tea buyers. As a result, prices were higher with fewer withdrawals compared to last. CDs had good demand and sold around last levels.

Our catalogue: (Sale 11) Avg: Tk 222.39, Sold 88.8 % , (Sale 10) Avg: Tk 218.04, Sold 84.0 %

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	240-255	235-250	Best	235-245	230-245	PD	193-259	196-235
Good	225-235	215-230	Good	225-230	215-225	RD	172-250	150-324
Medium	210-220	205-212	Medium	210-220	205-210	D	165-365	185-350
Plain	180-190	175-190	Plain	180-190	175-190	CD	210-422	210-400
BLF	120-140	125-140	BLF	120-140	125-140	BLF	140-190	100-170

Exchange Rates 10th July., 2023 Sterling Pound: 137.5559, dollar: Tk. 107.0000

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	370/-	Banani/AKT
Fannings	* Madhupur	PF	20	340/-	AKT
Clonal Brokens	* Madhupur	GBOP(BT2)	20	400/-	GT/Sam
Clonal Fannings	* Madhupur	PF(BT1)	20	375/-	AKT/MA
RD/PD (incl.Clone)	* Madhupur	RD(TV1)	10	345/-	AKT
D (incl.Clone)	* Madhupur	D(BT1)	20	365/-	MA/Shawon
CD (incl.Clone)	* Madhupur	CD(BT1)	10	422/-	Shawon

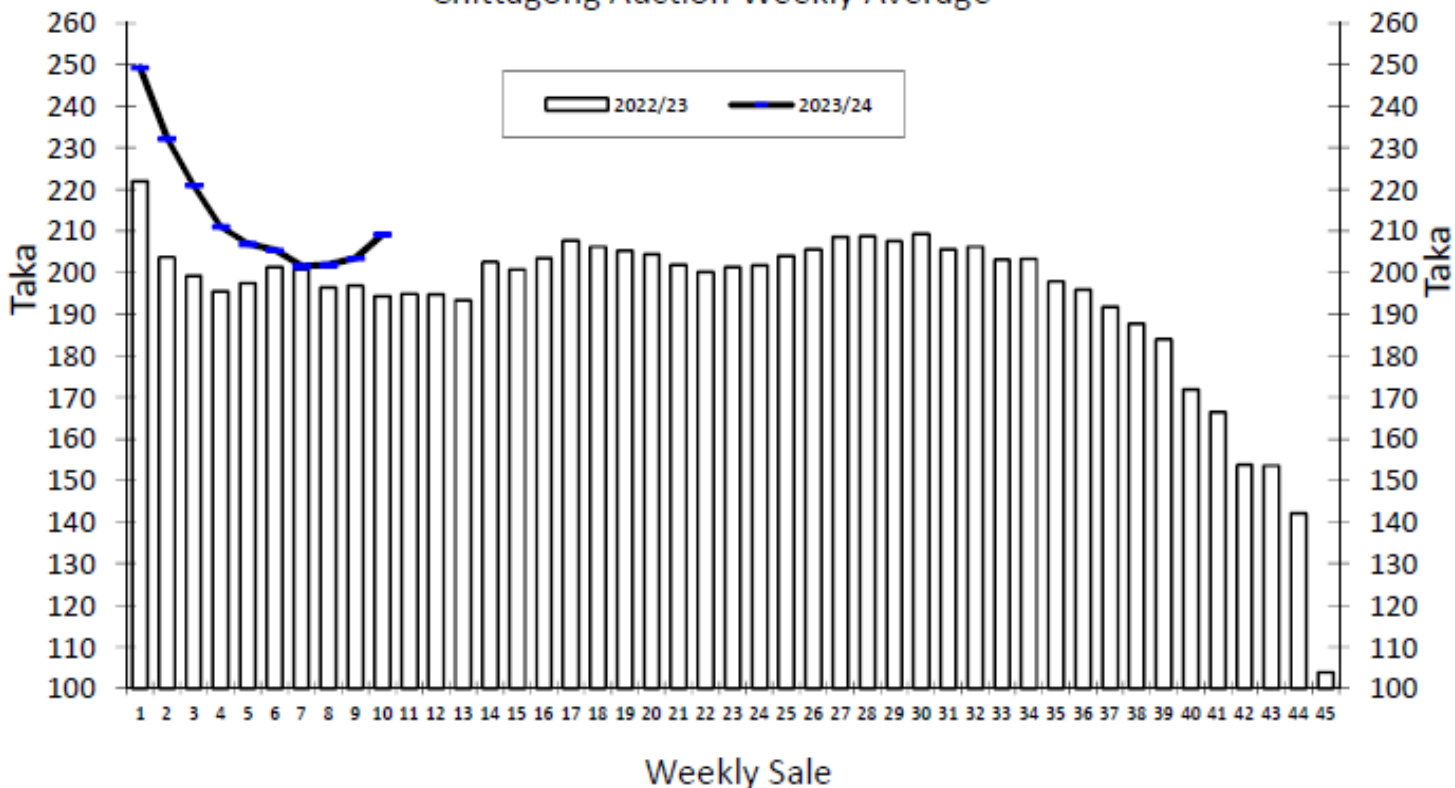
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 11)				Next Sale (Sale 12)			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	42,510	2,121,249	46,452	2,317,955	44,716	2,231,328	53,186	2,653,981
Dust	12,698	633,630	13,108	654,089	12,990	648,201	13,534	675,347
Total	55,208	2,754,879	59,560	2,972,044	57,706	2,879,529	66,720	3,329,328

Chittagong Auction Average - Sale 10
(Season 2023/24): 209.20 & (Season 2022/23): 194.39

Chittagong Auction Weekly Average



Category	For the Sale				Up-to-Date Sale							
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,574,281.0	186.24	1,269,152.5	204.47	11,104,961.0	76.57%	190.56	9,414,774.4	74.89%	204.86	-1,690,186.6	14.30
CTC DUST	484,563.0	220.89	379,901.7	225.01	3,389,332.2	23.37%	226.69	3,034,014.4	24.13%	227.78	-355,317.8	1.09
Sub-Total	2,058,844.0	194.39	1,649,054.2	209.20	14,494,293.2	99.94%	199.01	12,448,788.8	99.03%	210.44	-2,045,504.4	11.43
Orthodox	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.00%	0.00	0.0	0.00
Total	2,058,844.0	194.39	1,649,054.2	209.20	14,494,293.2	99.94%	199.01	12,448,788.8	99.03%	210.44	-2,045,504.4	11.43
Green Tea	35.0	500.00	19.0	1,260.00	2,041.0	0.01%	380.93	257.0	0.00%	1,146.96	-1,784.0	766.03
Oolong Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.00%	0.00	0.0	0.00
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	20.5	0.00%	1,250.00	20.5	1,250.00
Total	2,058,879.0	194.40	1,649,073.2	209.22	14,496,334.2	99.95%	199.03	12,449,066.3	99.03%	210.46	-2,047,267.9	11.43
Other (s)	1,988.0	116.25	6,988.0	138.15	6,954.5	0.05%	121.29	121,954.2	0.97%	123.98	114,999.7	2.69
G.Total	2,060,867.0	194.32	1,656,061.2	203.19	14,503,288.7	100%	199.00	12,571,020.5	100%	209.63	-1,932,268.2	10.63

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0%	0.00	9,486.0	0.08%	224.45	9,486.0	224.45
Internal	2,060,867.0	194.32	1,656,061.2	203.19	14,503,288.7	100%	199.00	12,561,534.5	99.92%	209.61	-1,941,754.2	10.62
Grand Total	2,060,867.0	194.32	1,656,061.2	203.19	14,503,288.7	100%	199.00	12,571,020.5	100%	209.63	-1,932,268.2	10.63

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
Bangladesh *	May	6.15	7.42	8.17	0.75	12.07	14.48	15.71	1.24
Sri Lanka	May	31.1	26.0	26.5	0.5	135.9	112.8	111.1	-1.7
North India	May	78.1	101.4	102.1	0.7	179.6	227.9	234.3	6.4
South India	May	24.4	27.8	25.7	-2.1	97.5	95.7	85.6	-10.1
All India	May	102.5	129.2	127.8	-1.4	277.1	323.6	319.9	-3.7
Kenya	April	49.3	41.3	49.5	8.2	185.3	177.0	167.6	-9.4

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Qty. = Million Kg

OTHER MARKETS**KOLKATA SALE 27- 4TH, 5TH & 6TH JULY 2023**

CTC: There was good demand. Assams with good liquoring properties & cleaner leaf sold around last levels. The remainder was easier. Good Dooars were irregular. Medium and plainer Dooars were barely steady. DUST: There was good demand. Better liquoring Assams met with improved interest & were irregular around last. The remainder was irregularly easier. M/s Hindustan Unilever operated on good and medium Assams in the leaf and Dust markets. Local buyers operated on clean, well-made varieties. Exporters showed fair interest on larger Brokens.

Tea Category USC/KG	Price Range
BEST ASSAMS	412-484
GOOD ASSAMS	327-400
MED ASSAMS	170-279
GOOD DOOARS	303-327
BETTER MED DOOARS	230-279
MEDIUM DOOARS	170-218
PLAIN DOOARS	121-157

SILIGURI SALE 27- 5TH JULY, 2023

LEAF & DUST: Good demand for quality & fair for the remainder. Levels across all segments were irregular & easier in line with quality. Buying Pattern: Internal- Main stay. Blenders- Active

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	327-400	315-381	279-339
MEDIUM / BETTER MEDIUM	194-315	194-303	170-266
COMMON / BLF	115-182	121-182	127-157

COONOOR SALE 27- 7TH JULY 2023

Good but selective demand for the best teas. Erratic demand on the other category teas. The total CTC leaf teas sold this week was 76.32% (1365212.87kgs) of the total offering of 1788847.25Kgs. Exporters operated this week selectively on the medium Broken and on select Fannings especially on the medium category teas. Browner sorts in all categories faced withdrawals.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	144-170	121-133	109-119	103-108	99-102
Medium Brokens	171-286	133-160	115-132	104-117	98-103
Smaller Brokens	180-312	144-157	120-136	104-119	97-103
Fannings	172-219	147-167	121-139	104-120	98-103

MOMBASA SALE 27- 3RD /4TH & 5TH JULY, 2023

Declined interest for the 255,598 packages (16,792,901.00 kilos) on offer at irregularly easier levels with 52.72% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 280	262 – 313	270 – 314	270 – 291
Good	255 - 257	262 – 269	270 – 289	270 – 272
Good Medium	255 - 259	262 – 271	270 – 280	270 – 276
Medium (KTDA)	250 – 252	250 – 254	258 – 272	245 – 271
Medium (Plantations)	180 – 200	128 – 204	200 – 260	195 – 270
Lower Medium	093 – 160	105 – 176	112 – 214	100 – 197
Plainer	050 – 116	050 – 148	062 – 178	090 – 160